

Title	Apply time management concepts and methods in business situations		
Level	4	Credits	3

Purpose	People credited with this standard are able to evaluate current use of time and plan for improvements, and apply techniques and measures to improve use of time in business situations.
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Classification	Business Operations and Development > People Development and Coordination
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Available grade	Achieved
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Guidance Information

- 1 This unit standard is for people who need, or seek to improve personal and business performance through, the effective use of time management concepts and techniques.
- 2 Definition
Organisation refers to a specific entity which may be – in private, public, or community and volunteer sectors; a business, a discretely managed unit within a larger entity, a Māori organisation, or a special-purpose body.
- 3 This unit standard will be assessed on the basis of evidence of demonstrated performance in the workplace.
- 4 Assessment materials should consider [Te Tiriti o Waitangi - Programme Development: Supporting Information](#)

Commented [SC1]: This is a recent inclusion

Outcomes and performance criteria

Outcome 1

Evaluate current use of time and plan for improvements.

Performance criteria

- 1.1 Evaluation uses measurement techniques to examine effectiveness of current use of personal and work time.

Range at least two measurement techniques, which may include but are not limited to – time log, activity sampling, Pareto 80/20 diagram, diary analysis;

degree of effectiveness includes – considerations as to importance, urgency, payoff, highly productive and less productive time.

- 1.2 Calculation of money value, based on the results of the time measurement technique used, demonstrates the economic value of time as a resource.
- Range money value of time includes but is not limited to – direct remuneration costs per hour, total remuneration costs per hour (including overheads), charge out rates per hour (including profit margin).
- 1.3 Analysis of the use of time identifies opportunities for improvement, and enables the setting of goals to increase productive time.
- Range analysis may include but is not limited to – incremental improvement, realistic timeframes, anticipation of deadlines, organisational constraints, unforeseen crises and contingencies, suitable methods of measurement for goal achievement, progress checkpoints.
- 1.4 Goal setting is prioritised according to urgency, importance, and strategic value to the organisation.
- Range prioritisation may include but is not limited to – consideration of contemporary aids, such as the Time Management Matrix, Pareto 80/20 diagram.
- 1.5 Written goals and plans maintain focus on improvement and personal control over time and work demands.

Outcome 2

Apply techniques and measures to improve use of time in business situations.

Performance criteria

- 2.1 Application includes techniques for setting priorities, deadlines and schedules.
- Range techniques may include but are not limited to – consideration of biological clocks, stress reduction, managing work/life balance, organising shift work.
- 2.2 Application includes measures for minimising unproductive time and personal overload.
- Range apply at least three techniques, which may include but are not limited to – delegation, contingency planning, managing meeting times.
- 2.3 Techniques and measures used are evaluated in terms of their effectiveness and for informing any further actions needed to improve use of time.

Planned review date	31 December 2030
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Status information and last date for assessment for superseded versions

Process	Version	Date	Last Date for Assessment
Registration	1	30 August 1999	31 December 2015
Review	2	18 December 2006	31 December 2015
Review	3	17 November 2011	31 December 2019
Rollover	4	18 June 2015	31 December 2019
Review	5	25 January 2018	31 December 2019
Reinstatement and Review	6	31 May 2018	31 December 2028
Rollover and Revision	7	27 April 2023	31 December 2028
Review	8	Dd mm yyyy	N/A

Consent and Moderation Requirements (CMR) reference	0112
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This CMR can be accessed at <http://www.nzqa.govt.nz/framework/search/index.do>.

Comments on this unit standard

Please contact Ringa Hora Services Workforce Development Council
qualifications@ringahora.nz if you wish to suggest changes to the content of this unit standard.