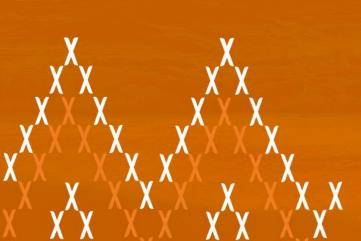
Keynote speaker Maria Ngawati Chief Executive, IndigiShare









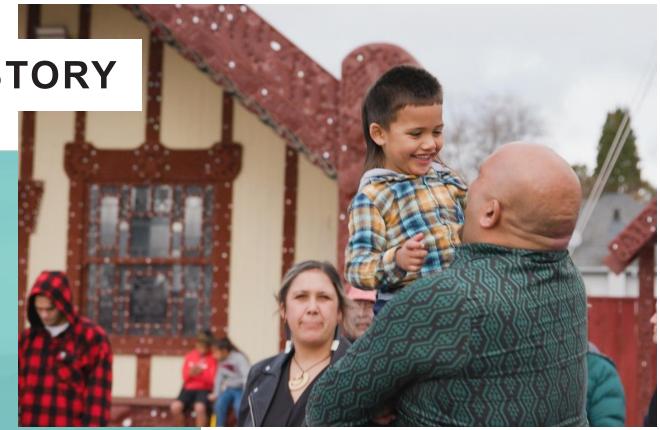
TUIA 2025

<u>Intention, Innovation, Intergenerational Purpose</u>



OUR STORY

- We were **created during Covid** in response to the instant unemployment crisis in Rotorua
- We needed to address inequities in access to capital for Māori and Indigenous businesses
- Our communities were so generous with each other with goods and services, but Aotearoa,
 NZ has no plan for how to circulate community capital
- We knew the answers needed to come from Indigenous knowledge



INTENTION

Know your Problem

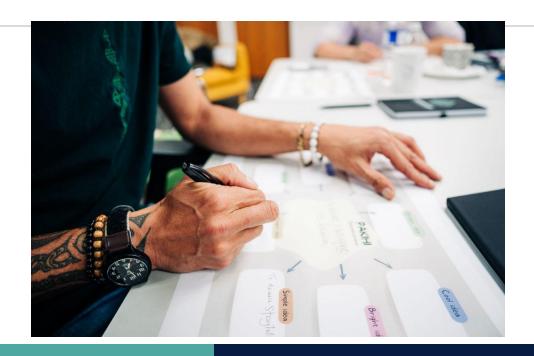




Problems

We have a long-standing global problem of **access to** capital for Indigenous businesses, and locally for Māori businesses

Access to capital in <u>Aotearoa, NZ</u> is controlled largely by **Australian banks**



ACCESS TO CAPITAL

Māori have largely been excluded from accessing capital for businesses, and excluded from the financial system in general

KOHA

Koha as a practice is not reflected in our current financial systems - anywhere

RELIANCE ON THE STATE

We saw that through Covid, there was no way to circulate community funds for the betterment of business. We were heavily reliant on the state. This won't be available to us at that scale again.

INNOVATIO **Know your** Solutions

CREATE A CROWDFUNDING LOAN PLATFORM FOR MĀORI AND INDIGENOUS BUSINESSES BASED ON KOHA

- There are currently NO crowdfunding loan platforms at zero percent interest
- We will provide a platform that anyone can participate in, that will benefit Māori and other Indigenous businesses
- We will lend to existing businesses to enable them to pivot or grow and thrive, **and** start-ups
- We will provide financial and business mentoring for all borrowers

CREATE A PAYMENT TRANSACTION GATEWAY WITH KOHA AS AN OUTCOME

- Aotearoa, NZ currently has very few local payment gateways, and have none that redistributes profit from merchant fees back into our community
- All merchant business fees
 collected through payment
 processors go to banks and
 interchange fees via paywave etc.
 (VISA, Credit Card). Our payment
 gateway disrupts this cycle and
 retains some of that profit 1) in our
 country and 2) in our community
- Our country, and indigenous peoples can participate in a \$6 trillion industry



INTERGENERATIONAL

- 1) Decolonise
- 2) Change starts with language
- 3) Systems change IS Mokopuna Decisions. Commit.
- 4) Whakapapa



