

# Qualification details

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| **Qualification number/Te nama o te tohu mātauranga** | 2457 | | |
| **English title/Taitara Ingarihi** | New Zealand Certificate in Business (Small Business) | | |
| **Māori title/Taitara Māori** |  | | |
| **Version number/Te putanga** | 3 | **Qualification type/Te momo tohu** | Certificate |
| **Level/Te kaupae** | 4 | **Credits/Ngā whiwhinga** | 60 |
| **NZSCED/Whakaraupapa** | 080301 Management and Commerce>Business and Management>Business Management | | |
| **Qualification developer/Te kaihanga tohu** | Ringa Hora Services Workforce Development Council | | |
| **Review Date /Te rā arotake** | 31/07/2030 | | |

# Outcome statement/Te tauāki ā-hua

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| **Strategic Purpose statement/ Te rautaki o te tohu** |
| The purpose of this qualification is to provide Aotearoa New Zealand with people who have the knowledge and skills to establish, operate, grow, and sustain a small business.  Graduates of this qualification will be able to apply business skills and knowledge to a small business, recognise how Te Tiriti o Waitangi applies in their business, manage and grow their business in a multi-cultural environment. |

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| **Graduate Profile/Ngā hua o te tohu** |
| Graduates of this qualification will be able to:  - Prepare a business plan for a small business that is suitable for external stakeholders  - Operate a small business, manage business performance and meet stakeholder requirements.  - Behave in an ethical and an inclusive manner to manage a small business. |

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| **Education Pathway/ Ngā huarahi mātauranga** |
| This qualification may build on from:  - New Zealand Certificate in Business (Introduction to Small Business) (Level 3) [Ref: 2454].  - New Zealand Certificate in Leadership (Level 3) [Ref: 3502]  This qualification may complement these qualifications:  - New Zealand Certificate in Business (Accounting Support Services) (Level 4) [Ref: 2455]  - New Zealand Certificate in Leadership (Level 4) [Ref: 5306]  - New Zealand Certificate in Business (Administration and Technology) (Level 4) [Ref: 2461]  - New Zealand Certificate in Project Management (Level 4) [Ref: 2462]  - New Zealand Certificate in Māori Business and Management (Level 4) [Ref: 3502].  Graduates of this qualification may progress to:  - New Zealand Diploma in Business (Level 5) with strands in Accounting, Administration and Technology, Human Resource Management, Leadership, Management, Marketing, Sales, and Project Management [Ref: 2459]  - New Zealand Certificate in Business (Māori Business and Management) (Level 5) [Ref: 2712]  - other relevant industry qualifications. |

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| **Employment, Cultural, Community Pathway/ Ko ngā huarahi ā-mahi, ā-ahurea, ā-whānau, ā-hapū, ā-iwi, ā-hapori anō hoki** |
| Graduates of this qualification will be able to establish, operate, grow, and sustain a small business in Aotearoa New Zealand. |

Qualification Specifications/ Ngā tauwhāititanga o te tohu

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| **Qualification Award/ Te whakawhiwhinga o te tohu** | This qualification can be awarded by any education organisation with an approved programme or accreditation to deliver an approved programme. |
| **Evidence requirements for assuring consistency/ Ngā taunaki hei whakaū i te tauritenga** | Evidence requirements should include:   * an overview of the mapping of the programme learning outcomes and assessments to the graduate profile outcomes * analysis and interpretation of graduate performance relative to the graduate profile outcomes in their next role: study and/or employment * analysis and interpretation of graduate self-assessment * analysis and interpretation of external and internal moderation. |
| Minimum standard of achievement and standards for grade endorsements/ Te pae o raro e tutuki ai, ngā paerewa hoki hei whakaatu i te taumata o te whakatutukinga | Achieved |
| Other requirements for the qualification (including regulatory body or legislative requirements)/ Kō ētahi atu here o te tohu (tae atu hoki ki ngā here ā-hinonga whakamarumaru, ki ngā here ā-ture rānei) | None |
| General conditions for programme/ Ngā tikanga whānui o te hōtaka | Programme delivery must be in the context which allows for all assessment to be conducted in real business context(s) and/or based on scenario(s) which must reflect the requirements and practicalities for conducting business in Aotearoa New Zealand.  Programme delivery must reflect Te Tiriti o Waitangi. Additional guidance and recommendations for programme development can be found on the Ringa Hora website at Business, Professional and Personal Services - Ringa Hora    **Definitions**  Conducting business in Aotearoa also considers Māori culture, multiculturalism, the recognition, celebration, and integration of diverse cultural backgrounds and perspectives within the country.    An *entity* can be a commercial or other enterprise, Iwi organisation, Incorporated Society, Schools, not for profit, or a community organisation.  An entity can also be self-managed, a small team or separate business unit within a larger organisation.    *Ethical and inclusive manner* relates to professionalism, inclusivity, tikanga, values of an entity, personal values, industry conduct.    **Programme Endorsement**  Providers are advised to refer to the [Ringa Hora Services Workforce Development Council programme endorsement](https://ringahora.nz/qualifications-and-assurance/programme-endorsement/%22%20/t%20%22_blank" \t "_blank) considerations:   * Ngā Whakamārama - Programme content * Mana ōrite mō te hunga ako - Equity for learners * Torotoronga me te kimi whakairo - Programme engagement and consultation * Te ao Māori * Te akoako me ngā reo o Te Moana-nui-a-Kiwa - Pacific languages and learners * Tangata Whaikaha - Disabled people. |

Conditions relating to the Graduate Profile /Ngā tikanga e hāngai ana ki nga hua o te tohu

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| Qualification outcomes/ Ngā hua | | Credits/Ngā whiwhinga | Conditions/Ngā tikanga |
|  | Prepare a business plan for a small business that is suitable for external stakeholders.. | 10 |  |
|  | Operate a small business, manage business performance and meet stakeholder requirements.. | 45 |  |
|  | Behave in an ethical and an inclusive manner to manage a small business. | 5 |  |

Transition information/ He kōrero whakawhiti

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| **Replacement information/ He kōrero mō te whakakapi** | This qualification replaced the:  National Certificate in Business (Small Business Management) (Level 4) [Ref: 0172] which has now been discontinued. |
| **Additional transition information/ Kō ētahi atu kōrero mō te whakakapi** | Republication information  Version 2 of this qualification was republished to extend the last date for assessment of version 1 of this qualification from 31 December 2022 to 31 December 2023. Please refer to the July 2022 Change Report published at [Qualifications and Assessment Standards Approvals](https://www.nzqa.govt.nz/framework/updates/summaries.do?_gl=1*hwodap*_ga*MTI0NDk2ODE2Ni4xNzQzNjI4MzU0*_ga_TFQQ681L2E*MTc0NjA2NDg5NC4xNi4xLjE3NDYwNjYyODUuMC4wLjA.) for further information.  Version Information  Version 3 of this qualification was published in July 2025 following scheduled review.  Please refer to [Qualifications and Assessment Standards Approvals](https://www.nzqa.govt.nz/framework/updates/summaries.do?_gl=1*hwodap*_ga*MTI0NDk2ODE2Ni4xNzQzNjI4MzU0*_ga_TFQQ681L2E*MTc0NjA2NDg5NC4xNi4xLjE3NDYwNjYyODUuMC4wLjA.) for further information.  The last date for assessments to take place for version 2 of this qualification is 31 December 2027.  It is the intention of Ringa Hora Services Workforce Development Council that no existing learner should be disadvantaged by these transition arrangements.  Any person who considers they have been disadvantaged may contact:  Ringa Hora Services Workforce Development Council  PO Box 445  Wellington 6140  Telephone: 04 909 0306  Email: qualifications@ringahora.nz. |